

## Video Article

# Highlighting and Reducing the Impact of Negative Aging Stereotypes During Older Adults' Cognitive Testing

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## Abstract

As life expectancy increases, aging has become a major health challenge, resulting in a huge effort to better discriminate between normal and pathological cognitive decline. It is thus essential that cognitive tests and their administration are as fair as possible. However, an important source of bias during cognitive testing comes from negative aging stereotypes that can impair the memory performance of older adults and inflate age differences on cognitive tasks. The fear of confirming negative aging stereotypes creates an extra pressure among older adults which interferes with their intellectual functioning and leads them to perform below their true abilities. Here, we present a protocol that highlights simple but efficient interventions to alleviate this age-based stereotype threat effect. The first study showed that simply informing older participants about the presence of younger participants (threat condition) led older adults to underperform on a standardized memory test compared with younger participants, and that this performance difference was eliminated when the test was presented as age-fair (reduced-threat condition). The second study replicated these findings on short cognitive tests used to screen for predementia in clinical settings and showed that teaching older adults about stereotype threat inoculated them against its effects. These results provide useful recommendations about how to improve older adults' memory assessment both in lab studies and in clinical settings.

## Video Link

The video component of this article can be found at <https://www.jove.com/video/59922/>

## Introduction

A growing field of laboratory research in social cognition conducted in the healthy population has demonstrated that members of groups whose abilities are negatively stereotyped typically underperform when the negative stereotypes are made relevant to the performance at hand, a phenomenon called stereotype threat (ST). In addition to the normal anxiety associated with taking cognitive tests, the fear of confirming negative stereotypes creates extra pressure that may interfere with cognitive functioning and lead to perform below one's abilities<sup>1,2</sup>. Many findings demonstrate that negative aging stereotypes (e.g., the culturally shared beliefs that aging inescapably causes severe cognitive decline and diseases such as Alzheimer's disease [AD]) contribute, at least in part, to the differences classically observed in the healthy population between younger and older adults in memory tasks<sup>3,4,5</sup>. Without denying the impact of aging on cognitive functioning, research clearly demonstrates that age-related stereotypes are powerful enough to artificially decrease older adults' performance on memory tests.

Detrimental age-based ST effects are readily observable and fairly easy to produce with instructional manipulations<sup>6</sup>, such as simply emphasizing the memory component of the test<sup>7,8,9</sup>, highlighting differences in performance between young and older adults<sup>10,11</sup>, or implicitly activating negative aging stereotypes<sup>12,13</sup>. Given the results obtained in laboratory studies, it is very likely that negative aging stereotypes also permeate, at least implicitly, the standard neuropsychological testing settings during the screening for pre-dementia. Indeed, because of the lengthening of life expectancy, more and more people are concerned with the possibility of getting AD or other forms of dementia. Importantly, false-positive errors are quite frequent in the diagnosis of prodromal state of AD<sup>14</sup>, which could be explained, at least in part, by transitory impaired performances in older adults due to the age-based ST phenomenon<sup>15</sup>.

For these reasons, it is important to provide efficient methods to deactivate the influence of negative aging stereotypes and thereby help older people to perform at their maximum during memory assessment in general and during neuropsychological testing specifically. Some methods, such as de-emphasizing the memory component of the test (e.g., characterizing the task as a vocabulary test), have already proved efficient to eliminate ST effects in older adults on explicit memory tests taken in the context of lab studies<sup>7,9,16</sup>. However, such instructions are not compatible with the ecological clinical context of the neuropsychological testing, in which older adults come to have their memory abilities assessed. The goal of our articles is to present two methods likely to alleviate age-based ST effects among older adults, either in the lab or in the clinical contexts. The first one, especially suited for the lab context, consists in telling older adults that performance on the ongoing memory

tests usually does not differ between younger and older adults (i.e., age-fair instructions). The second method, which can be implemented in both lab and clinical contexts, consists in explaining to older adults (or patients) the negative impact of aging stereotypes, which may help them reappraise the situation, reduce evaluative pressure, and feel less threatened during the testing.

## Protocol

The present research was carried out in accordance with French standards, each participant provided informed consent and procedures were consistent with the guidelines of the American Psychological Association.

### 1. Highlighting and reducing age-based stereotype threat on a lab memory test

1. Participants screening
  1. Recruit participants in the desired age range (e.g., younger participants: 18–35 years old; older participants: 60–85 years old) for a study on general mental abilities and/or the impact of emotions on various cognitive tasks and questionnaires.
  2. Ensure that participants are native speakers, have normal or corrected-to-normal vision and hearing, are free of neurological and psychiatric disorders, and have no current depression (Geriatric Depression Scale<sup>17</sup>) nor abnormal anxiety (State-Trait Anxiety Inventory<sup>18</sup>).
  3. Screen older participants for cognitive impairment using the Mini-Mental State Examination (MMSE)<sup>19</sup>. Include older adults who meet or exceed a cutoff score corresponding to his/her age and educational level<sup>20</sup>, and who live at home.
2. Conditions and experimental design
  1. Test each participant individually at home or in local community associations' premises by an experimenter trained at neuropsychological testing.
  2. Run the study as a single session, but inform participants there are two separate studies.
  3. Use the "first study" as a baseline measure of participants' working memory capacity. In the "first study", minimize evaluative pressure, informing participants they will perform a cognitive task currently under elaboration. Encourage participants to do their very best<sup>21</sup>.
  4. Use the "second study" to evaluate the impact of stereotype threat on participants' working memory capacity. That is, inform participants that they are going to perform a fully validated and diagnostic test of memory capacity.
    1. Randomly assign participants to one of two conditions (threat versus reduced-threat conditions).  
NOTE: See **Figure 1** for a visual depiction of the procedure; full details on this research were published in Mazerolle et al.<sup>22</sup>.
    2. In the "threat condition", simply tell participant that both younger and older adults are participating in the study.
    3. In the "reduced threat condition", tell participants that both younger and older adults are participating in the study but add that younger and older adults usually obtain the same performances on the ongoing test.
3. Memory tests and procedure
  1. Use a validated memory test that is typically used in cognitive lab studies. Because ST effects typically occur on difficult tasks, use a difficult test, such as the reading span test<sup>23</sup>.
  2. Use two alternative versions of the reading span test (one for the "first study" and the other one for the "second" study), with different sentences but match them in number of words and in length, frequency, and number of syllables of the last word.
  3. Use a reading span test that contains 42 sentences: 12 series of two to five sentences with 3 series per length.
  4. Present one sentence at a time and instruct participant to read it, at his/her own pace, while memorizing the last word of the sentence.
  5. Ask participant not to interrupt his reading and not to pause between two sentences.
  6. Have participant to recall the words immediately after he/she finished reading the last sentence of the block considered.
  7. Do not require participants' recall being serial but constrain them not to start by recalling the final word of the last sentence read. Do not limit the recall time and invite participants to find as many words as possible.
  8. Do not inform participants of their errors, and do not give them a second chance to answer.
  9. Compute the final score of each participant using the mean proportion of correctly recalled words across the 12 series.

### 2. Highlighting and reducing age-based stereotype threat on short cognitive tests used to screen for predementia in clinical settings

1. Participants screening
  1. Recruit older participants aged 60 to 85 for a study on general mental abilities and/or the impact of emotions on various cognitive tasks and questionnaires.
  2. Ensure that participants live at home, have no history of significant trauma nor chronic illness, have normal or corrected-to-normal vision and hearing, have no current depression (Geriatric Depression Scale<sup>17</sup>) nor abnormal anxiety (State-Trait Anxiety Inventory<sup>18</sup>).
2. Conditions and experimental design
  1. Test each participant individually at home or in local community associations' premises by an experimenter trained at neuropsychological testing.
  2. Have participants taking two short cognitive tests used to screen for predementia (or mild cognitive impairment [MCI]): the MMSE<sup>19</sup> and the Montreal Cognitive Assessment (MoCA<sup>24</sup>) in a counterbalanced order.
  3. Randomly assign participants to one of the two order (MMSE then MoCA or MoCA then MMSE).
  4. Before taking the first test, randomly assign participants to one of two threat conditions (threat versus reduced-threat conditions).
  5. In the "threat condition", inform participants that both younger and older adults are taking part in the study about memory capacity.

6. In the "reduced threat condition", inform participants that both younger and older adults are taking part in the study about memory capacity but add that younger and older adults typically obtain the same performances on the ongoing tests.
  7. Before taking the second test, use an educational intervention to debrief all participants (regardless of the threat condition they were previously assigned) about age-based stereotype threat. Tell participants that "Numerous studies demonstrated that negative age-related beliefs, especially about memory capacity decline, trigger anxiety, which in turn prevents older adults from performing optimally. Actually, it is well-known that performance on memory tests may not accurately reflect people's true abilities, because performance can be affected by the testing context. In other words, people's negative reputation in an ability domain may impair their performance on tests that assess this stereotyped ability, for example when older adults complete a memory test. Therefore, if you feel anxious during the subsequent memory test, this does not mean that you are unable to complete the tests. It rather probably means that your feelings are affected by the general negative reputation of older adults regarding memory."  
NOTE: See **Figure 2** for a visual depiction of the educational intervention; full details on this research were published in Mazerolle et al.<sup>25</sup>.
3. Short cognitive neuropsychological tests and procedure
    1. Administrate the 8 subtests of the MMSE<sup>19</sup> (orientation, registration, attention and calculation, recall, language, copying) to evaluate memory, orientation to time and place, attention and executive functioning, language and visuospatial abilities. Follow Folstein, Folstein and McHugh's administration guidelines<sup>19</sup> and compute the final score adding the scores of every subtest. Obtain a final score rated on 30-point scale.
    2. Administrate the 8 subtests of the MoCA<sup>24</sup> (visuospatial/executive, naming, memory, attention, language, abstraction, delayed recall, orientation) to evaluate memory, orientation to time and place, attention and executive functioning, language and visuospatial abilities. Follow administration guidelines available at [www.mocatest.org](http://www.mocatest.org) and compute the final score adding the scores of every subtest. Obtain a final score rated on 30-point scale.

## Representative Results

We addressed the hypothesis that stereotype threat impairs the working memory performance of older adults and that this effect can be reduced or eliminated by a simple instruction. The expected interaction between age group and threat instructions was significant,  $F(1, 214) = 4.85$ ,  $p < 0.03$ ,  $\eta_p^2 = 0.02$ , and is depicted in **Figure 3**. In the threat condition, older participants underperformed (mean [ $M$ ] = 0.73, standard error [ $SE$ ] = 0.01) relative to younger participants ( $M = 0.78$ ,  $SE = 0.01$ ),  $F(1, 214) = 12.87$ ,  $p < 0.001$ ,  $\eta_p^2 = 0.06$ , whereas the two age groups performed equally well in the reduced-threat condition ( $F < 1$ ). Moreover, older participants in the reduced-threat condition obtained a better working memory score ( $M = 0.77$ ,  $SE = 0.01$ ) relative to those in the threat condition ( $M = 0.73$ ,  $SE = 0.01$ ),  $F(1, 214) = 9.42$ ,  $p < 0.002$ ,  $\eta_p^2 = 0.04$ . The performance of younger participants did not differ across the two conditions (threat condition:  $M = 0.78$ ,  $SE = 0.01$ ; reduced-threat condition:  $M = 0.78$ ,  $SE = 0.01$ ;  $F < 1$ ). More details about this research can be found in Mazerolle et al.<sup>22</sup>. These findings highlight the deleterious impact of very subtle cues in the environment (e.g., mentioning the presence of younger adults in a study about memory) on older adults' performance on a laboratory test. Because stereotype threat seems to be powerful enough to create significant differences between younger and older adults, we went further and tested its impact on brief cognitive tests classically used by primary care clinicians for the diagnosis of predementia.

We tested the impact of stereotype threat on older adults' performance on two brief cognitive tests used to screen for predementia states: the MoCA and the MMSE. As shown in **Figure 4** (left panel), during test 1 (before debriefing), participants' performance was higher in the reduced-threat condition ( $M = 28.50$ ;  $SE = 0.47$ ) than in the threat condition ( $M = 26.40$ ;  $SE = 0.43$ ) on the MMSE,  $F(1, 76) = 12.506$ ,  $p = 0.001$ ,  $\eta_p^2 = 0.141$ . The same pattern occurred on MoCA, with participants underperforming in the threat condition ( $M = 24.80$ ;  $SE = 0.53$ ) as compared to the reduced-threat condition ( $M = 27.45$ ;  $SE = 0.53$ ),  $F(1, 76) = 10.153$ ,  $p = 0.002$ ,  $\eta_p^2 = 0.118$ ). These results show that the performances of older adults on short cognitive tests are susceptible to stereotype threat effects.

Because these tests are used to screen for predementia state, we also examined the proportion of participants meeting the clinical criteria of MCI on MoCA and MMSE (using a cutoff at 26 for both tests). During test 1, stereotype threat was powerful enough on the MoCA to result in 50% of our sample performing under the cutoff score of 26/30 in the threat condition, versus 15% in the reduced-threat condition ( $p = 0.041$ , Fischer's exact test). The same pattern occurred on MMSE, with 30% of the participants scoring below 26 in the threat condition, against 5% in reduced-threat condition ( $p = 0.038$ , Fisher's exact test). More information about this study can be found in Mazerolle et al.<sup>25</sup>.

We also hypothesized that an educational intervention (debriefing) consisting in informing older adults about the stereotype threat phenomenon and alleviating the evaluative pressure of the test, would reduce the impact of negative aging stereotypes on their performance. As shown in **Figure 4** (right panel), after the educational intervention (debriefing), older adults performed equally well on test 2 (be it MoCA or MMSE), regardless of the administration condition of their previous test 1, threat or reduced-threat. In other words, lower performance of participants at test 1 due to threat instructions was restored at test 2 thanks to the educational intervention. More details about these findings can be found in Mazerolle et al.<sup>25</sup>.

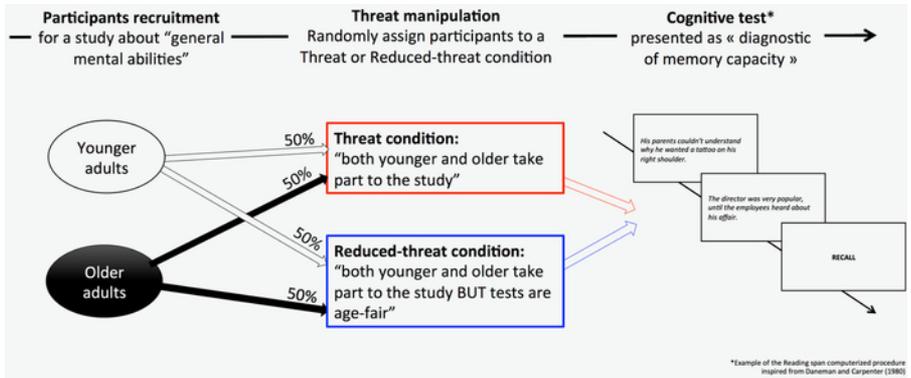


Figure 1: Visual depiction of the procedure to test age-based stereotype threat on a lab memory test. [Please click here to view a larger version of this figure.](#)

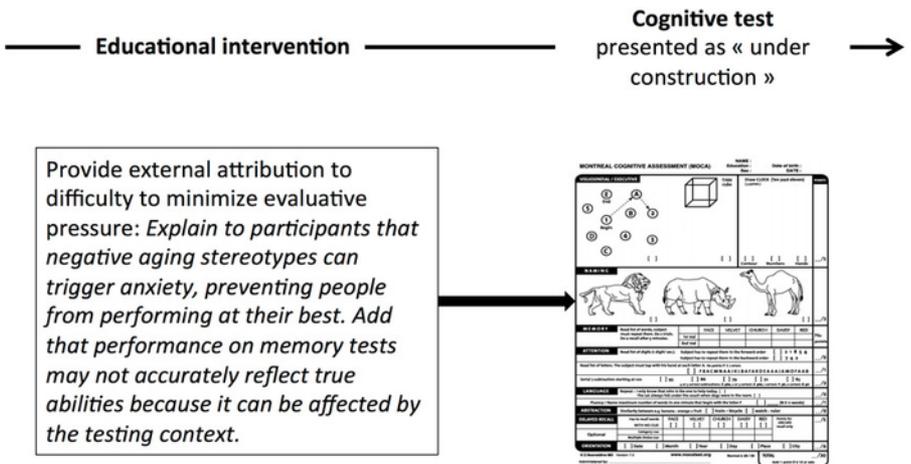


Figure 2: Visual depiction of the educational intervention to reduce age-based stereotype threat effects. [Please click here to view a larger version of this figure.](#)

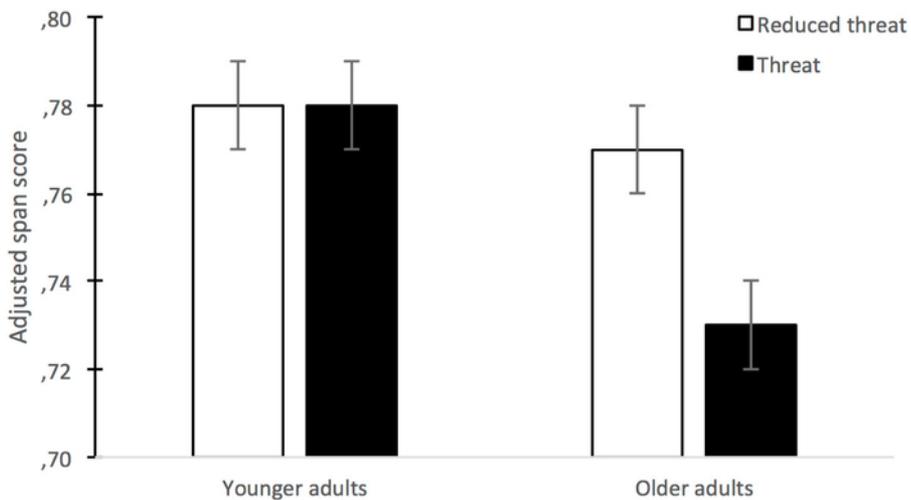
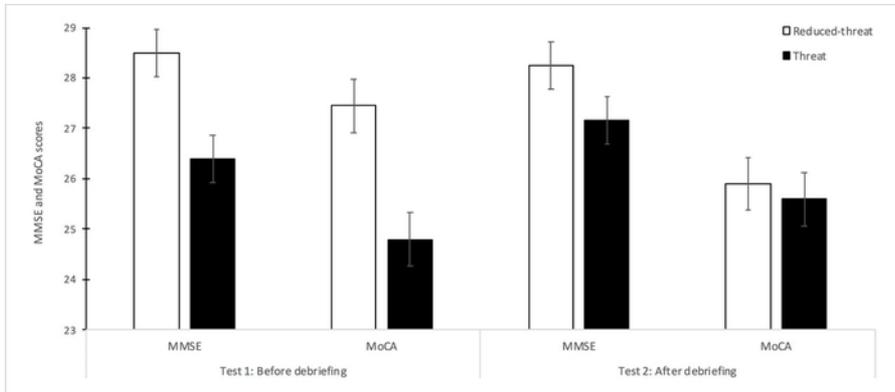


Figure 3: Reading span score (adjusted for covariates) as a function of instructions condition and age group. Error bars indicate standard errors of the mean. This figure has been modified from Mazerolle et al.<sup>22</sup> [Please click here to view a larger version of this figure.](#)



**Figure 4: MMSE and MoCA scores as a function of threat conditions before debriefing and after debriefing participants about the impact of stereotype threat.** Error bars represent standard errors of the mean. This figure has been modified from Mazerolle et al.<sup>25</sup>. [Please click here to view a larger version of this figure.](#)

## Discussion

The present studies show that stereotype threat, a neglected source of stress in many testing situations, can lead older adults to perform below their true abilities on memory tests. The method presented here highlights the crucial importance of the instructions given to participants and patients before testing memory. Simply mentioning that younger adults are taking part in the study (without mentioning any expected age-related differences in performance) is sufficient to inflate by 40% (MMSE and MoCA averaged) the number of older adults meeting clinical criteria for predementia on short cognitive tests. The present findings also showed that presenting the memory tests as age fair or explaining to older adults the negative impact of aging stereotypes on their performances are two efficient strategies to help them resist to age-based stereotype threat. Taken together, these results highlight the critical importance of taking into account stereotype threat effects when assessing older adults' memory using short cognitive tests, especially given the current pressure on general practitioners to participate in the screening for predementia<sup>26,27</sup>. It is also important for experimental studies about cognitive aging because short cognitive tests are used to exclude participants who are suspected to show predementia symptoms only because they scored below a cutoff.

Some of the critical aspects of the method deserve particular attention. A typical mistake when one discovers stereotype threat research<sup>28</sup> consists in assuming that a stereotype threat condition requires the implementation of an extra pressure that does not exist in conventional real-life testing, and that standard real-life testing instructions can be used to operationalize a no-stereotype threat control condition. Actually, it is quite the contrary: The standard real-life testing settings are likely to induce stereotype threat, either implicitly or explicitly, because of the words used to present the tests and/or any environmental cues that are related to negative aging stereotypes (e.g., the presence of flyers or posters on Alzheimer's disease or other dementia). It is much more difficult to find a way to eliminate stereotype threat in a testing situation. Therefore, any modification to the instructions that have been found efficient to reduce stereotype threat should be carefully considered to avoid the belief that one is comparing a threat and a reduced-threat condition while, in fact, one is comparing two stereotype threat conditions.

Although the present findings were obtained on lab memory tests and short cognitive tests, they raise the question of whether age-based stereotype threat effects can also affect older patients' performances on complete neuropsychological batteries used in memory clinics for the diagnosis of MCI, the prodromal stage of AD. In our view, it seems very likely that age-based stereotype threat effects contribute, at least in part, to the 53% of false positive errors observed in the diagnosis of MCI. Without denying that aging may be associated with cognitive decline and neurodegenerative diseases such as MCI or AD for many people, our findings suggest paying special attention to the influence of negative aging stereotypes that have been largely overlooked in the context of neuropsychological testing.

Several individual factors can make older adults more or less vulnerable to age-based stereotype threat effects. As indicated by a recent review<sup>5</sup>, these moderators include older adults' level of education, physical and psychological health, subjective age, stigma consciousness, domain identification (i.e., importance attached to memory), and memory self-efficacy. Future research, especially those conducted within the clinical setting where a diagnosis is requested, should thus consider some of these factors to provide fairer evaluation of patients' memory abilities.

Our experimental design offers new recommendations to healthcare professionals to improve the accuracy of predementia diagnosis. Characterizing the memory tests as age fair or informing older adults about the age-based stereotype threat phenomenon are two simple and easily implementable instructions likely to help older people to perform at an optimal level during neuropsychological testing. These recommendations may help medical staff to deliver more accurate and potentially less threatening information to the patients and/or their family (thereby significantly improving their well-being and quality of life). It should be noted, however, that these recommendations may need to be adapted to consider other types of threat that could be simultaneously triggered by the clinical context (e.g., the specific threat of AD as a dramatic disease<sup>29</sup>, the threat of being at hospital<sup>30</sup>, and the threat of the white coat<sup>31</sup>).

## Disclosures

The authors have nothing to disclose.

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